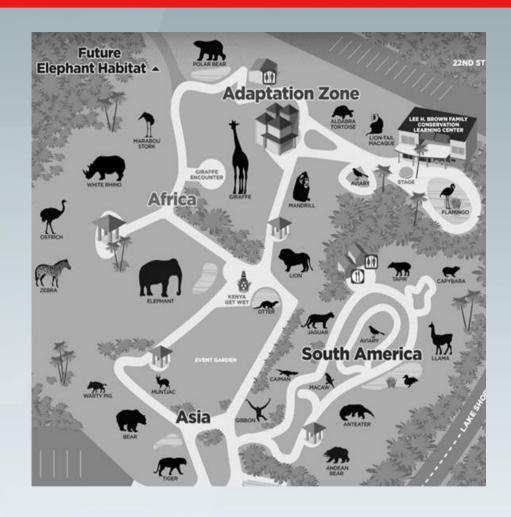


Prediction is very difficult, especially about the future.

(Niels Bohr)



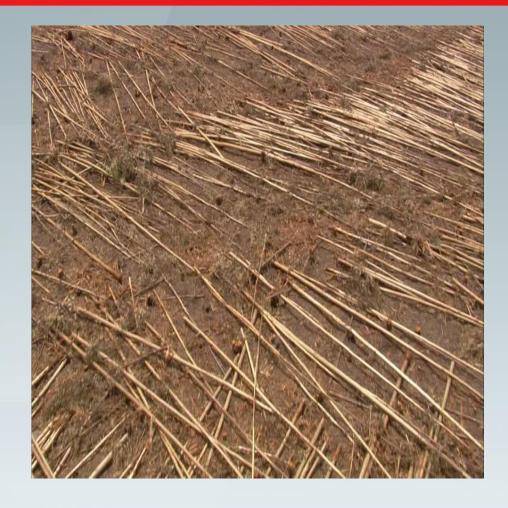
Determining Factor 1: Globalization

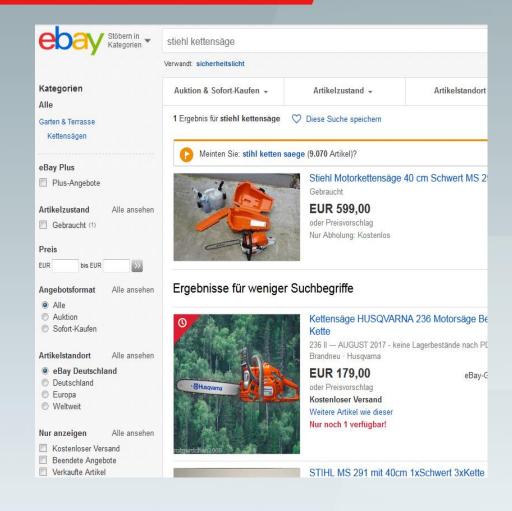






Determining Factor 2: Transparency

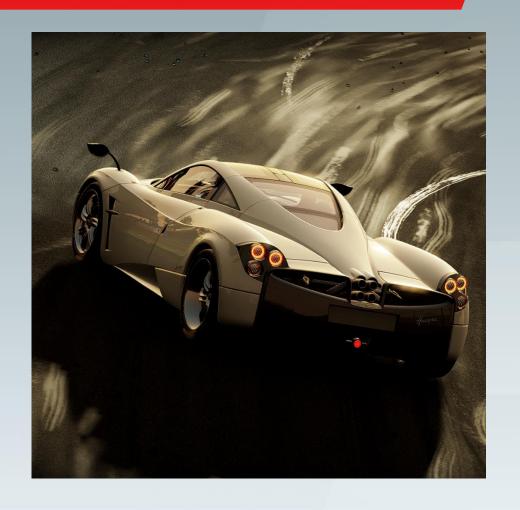




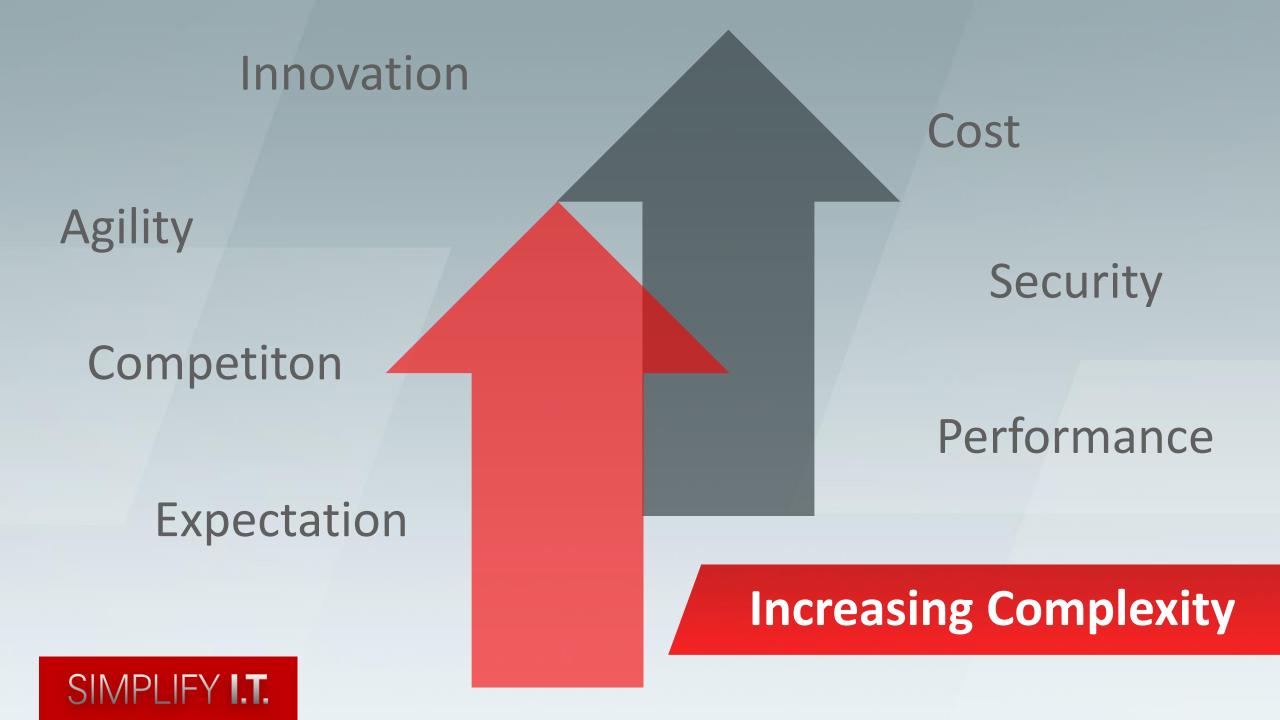


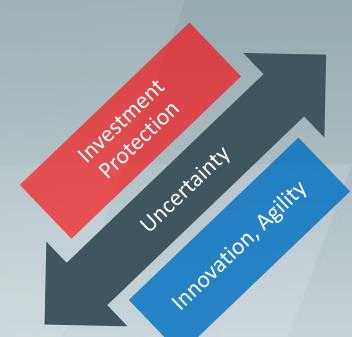
Determining Factor 3: Expectations





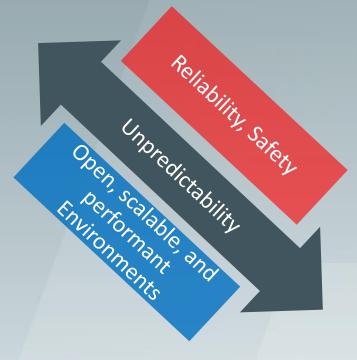






Irreversible Globalization

Intellectual Property



Total Transparency Access Management,
Data Protection

Decreasing Loyalty

Individualization, Standardization Higher Expectations

SIMPLIFY I.T.

More Trends and Developments

Digitalization

Dematerialization



Individualization, Standardization, Openness

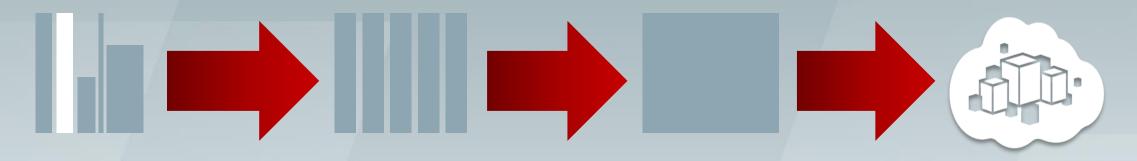
A general solution: Varieties



A technological Solution

heterogene standardized

consolidated Cloud-based



complex

expensive

frozen

simplified

expensive

frozen

simplified

efficient

frozen

simplified

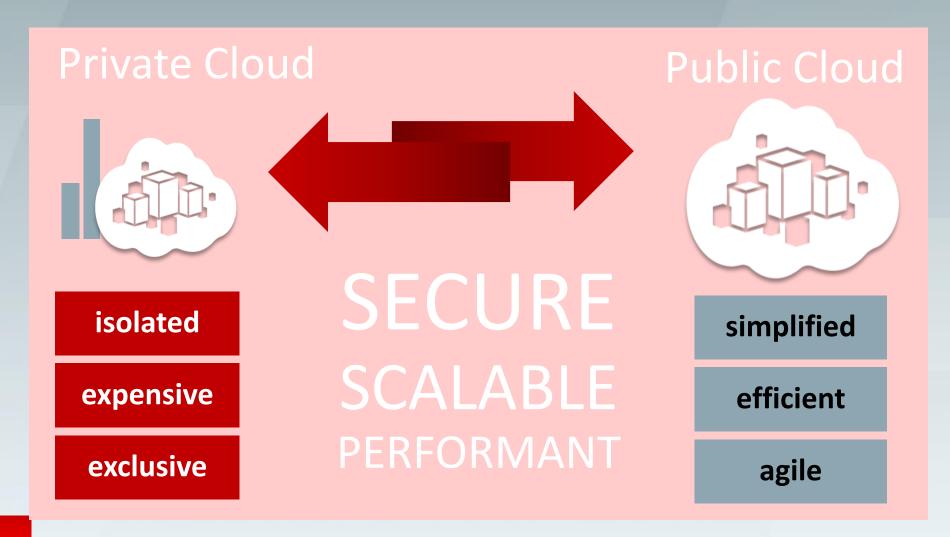
efficient

agile

secure



Hybrid Cloud Architectures





Business Solutions & Business Models





Business Solutions & Business Models







Public Data

Own
Intellectual
Property &
Data

Customer Data

Partner
Intellectual
Property &
Data

SIMPLIFY I.T.

No more Enclosures

Many more Possiblities

- 1. What animal am !?
- 2. How do I want to be?
- 3. Where do I want to live?
- 4. With whome do I need to partner?
 - 1. Secure and reliable!
 - 2. Agile and innovative!
 - 3. Future proof!



Today's success is the best breeding ground for future failure!

Take action before you loose Your enclosure!
Prepare for an exciting future!

